



# Let's get started

To learn more or begin the application process, call or visit us at the following:

13621 NW 12th Street, Suite 120  
Sunrise, Florida 33323

999 Peachtree St. NE, Suite 800  
Atlanta, Georgia 30309

**TRALONGO** The next level  
in dentistry  
[www.tralongo.net](http://www.tralongo.net)

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## Put our expertise to work for you.

### Consistent results

Over the past seven years, our revenue and profit have increased each year.

### Assistance finding practices

We have a certified Dental Transition Broker on staff who will assist you in finding the practices in your market that fit our criteria.

### Acquisition

We help you find the practices that meet our criteria, complete the due diligence, obtain appropriate financing and ultimately help you acquire the practice.

### Ongoing assistance

Our team of experts will provide you step-by-step support from training to multiple practice acquisitions.

### Economies of scale

Financially benefit from our business and network.

# Take your practice to the next level

## Who we are

My name is Dr. Ken Tralongo, founder and CEO of Tralongo, LLC. After acquiring and merging dental practices for over 20 years, I centralized the services for my family of offices and created Tralongo Management in 2005.

I realized that business networks were instrumental in alleviating some of my burdens. I also realized that established systems could help mitigate problems, improve efficiency and cut cost while increasing profit.

Upon putting this knowledge to work, I have successfully acquired additional dental offices through the development and utilization of my practice management systems. Systems that can build a successful network for you.

## The right partner can make all the difference.

Owning a dental practice is a great business, even if you're not a dentist. At Tralongo, we're committed to help you make the most of one of the fastest growing industries around.

With over 90 years of combined experience in dental management, dental transitions and acquisitions, we're uniquely qualified to assist you in acquiring and amassing dental practices in your market and providing you access to our proprietary systems and dental industry network.

This is an opportunity like no other. This business model is the first of its kind because of the partnership structure and the autonomy given to those partners.

## We know how to operate dental practices.

**In 2016, our 10 dental practices generated \$20 million in revenue and over \$3.5 million in EBITDA.**

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